



26<sup>th</sup> November 2024

Hotel Kingsbury, Colombo, Sri Lanka







### Why Sri Lanka





Sri Lanka's strategic position along the world's busiest maritime routes



Key hub connecting major trading partners across Asia, the Middle East, Americas and Europe



Sri Lanka's Marine & Offshore Services and boat building industry are identified as emerging potential industries



Competitive labor costs, technical expertise in ship and offshore repair, boat building and shipbuilding. Immerging in oil & gas industry.



### Our Strengths & Global Competitiveness

Three (03) Major Ports. Colombo, Trincomalee & Hambantota

Twenty Two (22) active Boatyards

Fifty four (54) Mainline Services

Six (6) Trade routes served

Land availability for investment











Sri Lanka is the 3<sup>rd</sup> best-connected country in the Middle East and Indian subcontinent and the 22nd best-connected country in the world.

Source: Liner Shipping Connectivity Index (LSCI)

Trincomalee Port is the world's 5<sup>th</sup> largest and 2<sup>nd</sup> best Natural Port. Depth 30 - 40m

### Sectors In Brief

**Marine & Offshore Services** Sector (M&OS) is a key industry in Sri Lanka which is yet to grow to its full potential. Sri Lanka is blessed with several competitive advantages, compared to other regional countries who are reaping very lucrative benefits and strongly positioning for future opportunities.

M&OS Market segment focuses on catering the demand for ship repair, shipbuilding, Oil & Gas rig building / repair / servicing /offloading-loading, offshore engineering, oil field equipment manufacturing & servicing, catering marine & engineering services for the offshore support vessels and assets.



**Boat & Ship building** is a leading industry which is driving Sri Lanka towards greater industrialization. It contributes a significant share in the basket of exports and continues to grow, with a wide variety of products and services being offered to the international markets.

Sri Lanka's major Boat & Ship building products include, Multipurpose Platform Supply Vessels, Anchor Handling & Supply Vessels, Crew Boats, Passenger Vessels, Harbour Berthing/ Towing Tugs, Naval/ Coast Guard Vessels, Landing Crafts, Fire Fighting Vessels, Fishing Vessels.



# Voyage Sri Lanka 2024 - Conference

#### **Partners**



Ministry of Foreign Affairs

Board of Investment of Sri Lanka

Sri Lanka Ports Authority

Chamber of Marine Industries

Sri Lanka Navy

**Advisory Committee** 

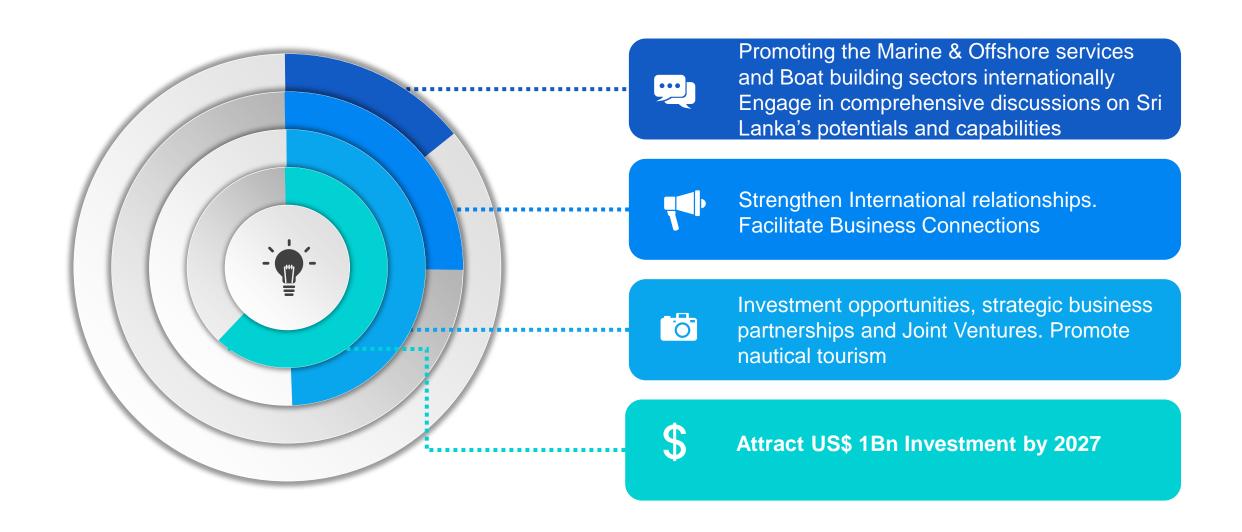
Colombo West International Terminal

Industry Partners: Colombo Dockyard, GAC Shipping (Pvt) Ltd

EDB is organizing this summit in collaboration with relevant stakeholders for the 01st time in Sri Lanka. The purpose of this summit is gather experts, investors. policymakers, and enthusiasts on Sri Lanka M&OS and Boat building sectors from around the globe to promote the Sri Lanka Marine and offshore services and boat building sectors and bring investments to to Sri Lanka.



# Objectives



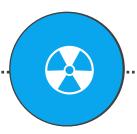
### **Event Flow**

Foreign delegates will be taken to visit Trincomalee and Hambantota ports prior to the conference day

24<sup>th</sup> November 2024



25<sup>th</sup> November 2024



26<sup>th</sup> November 2024



Visit to Trincomalee Port



Visit to Hambantota Port

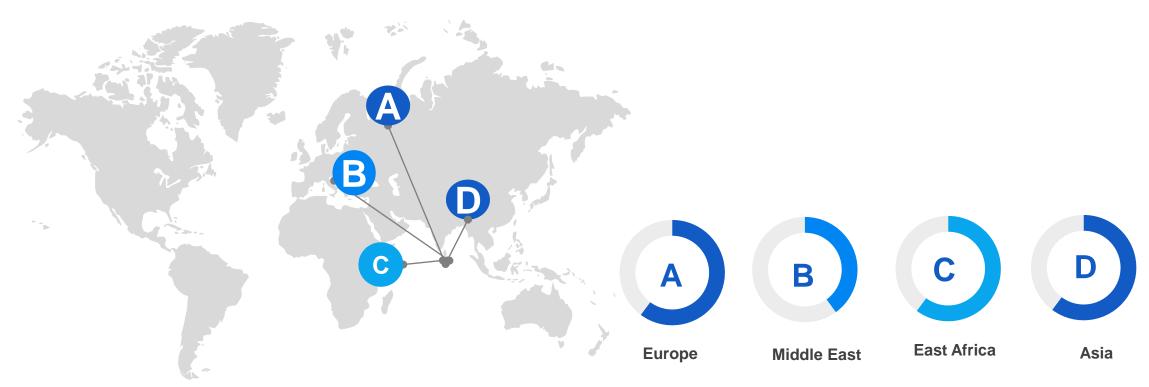


**Conference Day** 



# Target Regions

In addition to the below 4 regions we welcome other regions.





# Sri Lanka a well Connected Hub





# Key Players

**Boat Building** 

Sea Leisure Yachting Group

Neil Fernando And Co.(Pvt) Ltd

NorthWest Marine Lanka (Pvt) Ltd

Sealani Boartyard (Pvt) Ltd

Dhanusha Marine Lanka (Pvt) Ltd

A J Fishing Industries (Pvt) Ltd





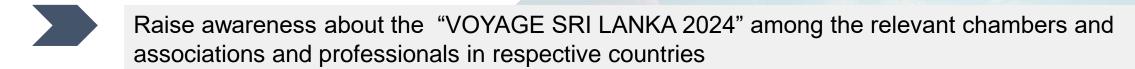
#### Marine & Offshore Sector

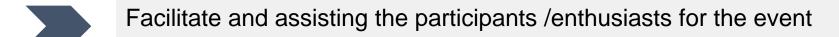
Hayleys Energy Services Lanka (Pvt) Ltd	Ceyline Maritime Services (Pvt) Ltd
Colombo Dockyard PLC	Sharaf Shipping Agency (Pvt) Ltd
LAUGFS Maritime Services/LAUGFS Holdings Ltd	Marine One Private Limited
GAC Shipping Ltd	Dev Marine Agencies
Lloyd's Register Asia	Oceaneeds(Pvt)Ltd
Master Divers (Pvt) Ltd	Interocean Services Ltd
International Marine Services (Pvt) Ltd	Lanka Marine Services (Pvt)Ltd



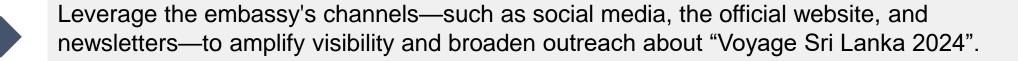


# **Expectation from Overseas Missions**











# Register at: www.voyagesrilanka.lk



HOM

ABOUT

WHY SRI LAN

**PROGRAMME** 

NFWS

**GALLERY** 



# Areas Covered during the Summit

**Boat Building** 

**Ship repair & Ship Building** 

**Port Expansion Projects** 

**Sustainable Fisheries Management** 

**Marine Innovations** 

**Marine Security** 

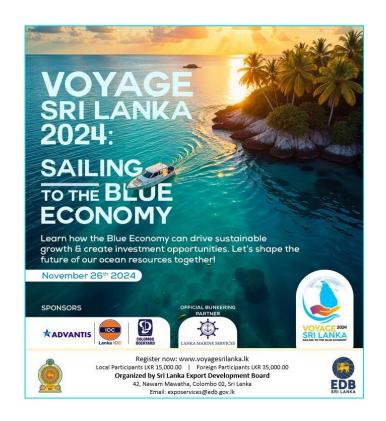
**Investment** 

**Offshore Energy** 

### **Promotional Channels & Material**

LinkedIn Facebook Instagram Website

Static Images Flyers Promotional Videos









### Thank You

Sri Lanka Export Development Board.



# BOAT AND SHIP BUILDING SECTOR

AS A PROMISING EXPORT SECTOR



https://youtu.be/zhGMb23qYbg





#### INDUSTRY AT A GLANCE.....

Total export revenue – 78.5Mn in 2023

No. of Companies – Manufacturers – 25, Exporters - 08

Employment - Direct – 2000, Indirect - 10000







# Competitive advantages

- High potential for Nautical tourism
- Opportunities in the Asian Region
- Rapid development in port related constructions
- Highly trainable work force & competitive labor cost
- Proven expertise in manufacturing quality products
- Availability of raw materials in the Asian region



### **EXPORT DESTINATIONS**







### INDUSTRY AT A GLANCE...



Emerging export sector that continues to boom in Sri Lanka offering a wide variety of products and services to international markets.

#### **Range of Products**



Passenger Vessels, Commercial Cargo, Work boats



Pleasure boats, Speed cruisers, Luxury sailing & Motor yachts



Fishing boats, Fisheries research vessels



Surveillance vessels, Fast attack crafts, Rescue crafts, Sea cadet training vessels etc.



House boats, Floating restaurants, Pontoons, Paddle boats



Boat building accessories (Fishing gear, propellers, Life Jackets & Safety equipment)



**Ship Repairing** 







Company Name	Web Site	Product Rage	<b>Existing Markets</b>
Colombo Dockyard PLC	www.cdl.lk	Passenger vessels, Cargo vessels, Cable laying vessels	France, Norway, Maldives, India
	www.neilmarine.c om	Pleasure Crafts, Fishing Vessels	Netherlands, UK, US, South Africa, Australia, UAE
	www.dhanushama rinelanka.com	Pleasure Crafts, Kayaks, Fishing Vessels	Norway, Mauritius, Seychelles, South Korea,
	www.northsails.c  om	Sails for sail boats	Germany, United States, United Kingdom, Australia, Canada, New Zealand, Italy, Hong Kong, Spain, Slovenia, Antigua and Barbuda, South Africa, Israel, France, Japan, Cyprus, Netherlands

# Exporters

YOUR
ISLAND
Sri Lanka

Company Name	Web Site	<b>Product Rage</b>	<b>Existing Markets</b>
Northwest Marine Lanka (Pvt) Ltd	www.northwestmari neboat.com	Fishing vessels	Oman, Seychelles, Mauritius, India
Sea Leisure Yachting Group	https://slyg.global/	Pleasure crafts	France, Spain, India
Solas Marine Lanka (Pvt) Ltd	www.solasmarine.co	Pleasure crafts, Naval Crafts	UAE
Sealanie Boat Yard (Pvt) Ltd	www.sealanieboartya rd.com	Fishing vessels	Seychelles, Mauritius, Oman
A J Fishing Industries (Pvt) Ltd	www.ijfishing.com	Pleasure crafts	Norway, Canada, Denmark, Germany, Finland, United Kingdom, Sweden, Netherlands, New Zealand, France
Justin Viksund Design (Pvt) Ltd		Pleasure Crafts	India
Chalana Boat Yard	https://cby.lk	Fishing vessels,	UAE

Pleasure crafts



### **Types of Boats**

#### **Neil Marine – Pleasure crafts**





















#### North Sails (Pvt) Ltd











YOUR VITAL ISLAND Sri Lanka

### **Types of Boats**

#### YOUR VITAL ISLAND Sri Lanka

#### Dhanusha Marine (Pvt) Ltd



Kayaks



Leisure Boats



Fishing Vessels





#### **Northwest Marine (Pvt) Ltd**





Sail Lanka Yachting Group



Catamaran

#### Speed boats





#### Ocean Diamond (Hotel Boat) – Sail Lanka Yachting Group





#### **SPECIAL FEATURES**

- 8 double cabins with private terrace
- 2 family cabins
- Fully air conditioned
- Attached bath rooms
- Hot water shower
- Private safe on each room
- Fully equipped kitchen
- Restaurant with open bar
- Open deck area
- 2 massage rooms
- Water sport equipment
- Satellite TV
- Wifi data
- Fusion audio system
- Lloyds approved design and safety life insurance



#### Ocean Diamond (Hotel Boat) - Sail Lanka Yachting Group











#### **Sealanie Boatyard**







**Solas Marine** 



**Naval Crafts** 



Ambulance Boat



Life Boats







### Ship Building



**Cable Laying Vessels** 



**Passenger Vessels** 



**Anchor Handling Tug Supply Vessels** 



**Platform Supply Vessels** 



**Coast Guard Vessels** 



**Tug Boats** 





### Ship Building



**Aluminum Crew Boats** 



**Pilot Boats** 



**Landing Crafts** 



**Buoy Tender Vessels** 



**Pilot Station Vessels** 



**Fish Collector Vessels** 





#### **Class Certifications**



Manufacturing conforms to,

- ❖LR Lloyd's Register of Shipping
- ❖DNV Det Norske Veritas
- ❖BV Bureau Veritas
- ❖ABS American Bureau of Shipping

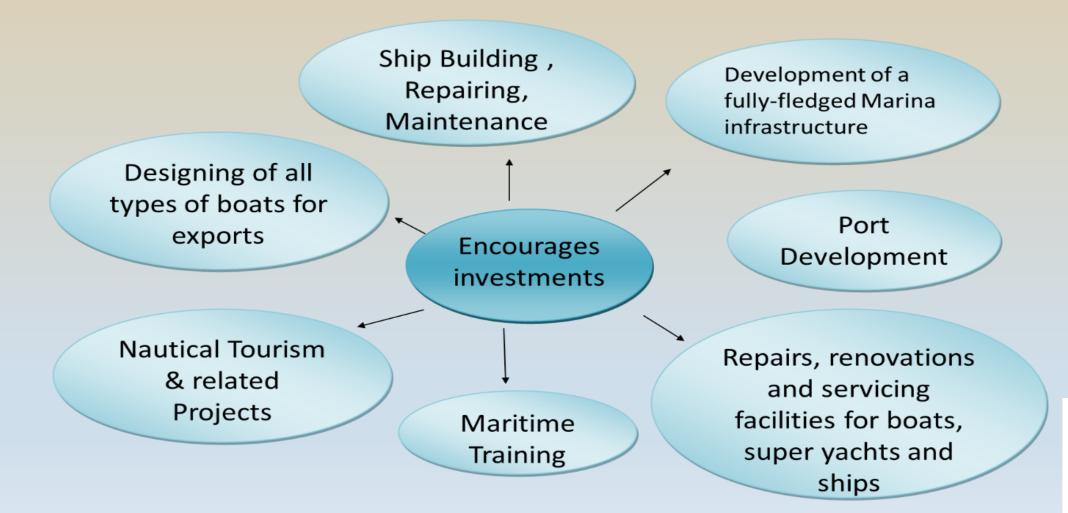


Built to other international classification societies, as well.



#### **Potential Investment Opportunities**









### We are most welcome.....

- > Partnerships
- > Joint Ventures
- > Joint Collaborations
- Possible dealerships to Explore Benefits of existing FTAs

SRI LANKA EXPORT DEVELOPMENT BOARD

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# Thank you

https://youtu.be/3LuEopKHlPA

