

International oil, gas, energy
and services exhibition

PETRO AFRICA

TUNISIA 2024

JUNE 25-28 2024

El Kram expo center - TUNISIA



Xtrade For Events

Tunisia Office: Résidence Ines bloc B 4 éme étage Apt 4-3 Centre Urbain Nord / +216 22 310 729 / +216 54 246 792 / +216 20 052 203
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Amen Bank Agency Alain Savary RIB: 07 309 0075101112330 87 / IBAN: TN59 07 309 0075101112330 87 / Code BIC: CFCTTNTXXX



PETROAFRICA 2024

Meeting future demand in a sustainable way

New place and new dates for this edition but still a positioning at the heart of the African reference region in oil, gas, energy and services.

We always remain attached to TUNISIA and its strategic region which remains the right place for development of the key oil, gas, energy and services sectors.

Our goal is to bring together decision-makers from companies operating in the industries and suppliers of energy, oil and gas solutions around personalized business meetings and conferences.

PETROAFRICA expo is an event for contractors of the sector, it is centered on the entire energy value chain around the world, involving not only the participation of large international operators, but also national companies, government officials, local entrepreneurs, students and civil society, thereby ensuring multiple and diverse participation.

We are thus giving strong arguments to prime contractors to more easily convince their site directions to let them participate in this format of meetings which combines time savings, efficiency and "return on investment".

Providing a recognized "skills-needs nomenclature" in **equipment, processes, utilities, energy efficiency and renewable energies** that have become essential will eventually convince you that our language is technical and professional for exchanges of quality.

PETROAFRICA is an event on a human scale which favors the quality and personalization of contact: **relevant, targeted and efficient meetings that save you** more than time. The exclusive organization of meetings between suppliers and contractors, as well as the methodology of the business convention, guarantee interviews with high added value.

PETROAFRICA is not only a 4-day exhibition, it is also well-studied B2B meetings, a rich and varied scientific forum, guests of great national and international caliber. The fair will provide added value for a rapidly growing sector worldwide

PETROAFRICA 2024, is focussing on digital and smart energy system towards more productivity and security in the field, the digitalization of refineries is a crucial element for success of refiners. A digital transformation on several levels

PETROAFRICA brings together players from the energy sector, including government departments, ministries, public and private companies, consultants, experts, teachers and students.

EXHIBITING AT PETROAFRICA 2024 INSTEAD OF TUNISIA IS THE BEST OPPORTUNITY TO:

- Present your projects, products and solutions face to face
- Reinforce your visibility during PETROAFRICA
- Develop your relationships as well as new markets
- Promote your brand to a specialized audience

PETROAFRICA brings together the most influential players - financial, investors, national and international operators, government officials, etc. - in the oil, gas, electricity and renewable energy sectors of Tunisia, Africa and the world. Participating in PETROAFRICA gives access to the most influential people in the energy sector in North and West Africa today. The Fair, the Scientific Forum and the B2B meetings will make PETROAFRICA an important step in establishing your investment strategy in Africa in the coming years.



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Oil / Gas / Chemistry

- Distribution
- Oil and gas exploration, development and production equipment
- Petroleum and petrochemical manufacturing and equipments
- Instrumentation, regulation, automation equipments
- Training and advice
- Oil and gas pipelines construction technology and equipments
- Generating sets and other mechanical power
- Industrial explosion-proof products
- Petrochemical process and technology
- Care, maintenance and management of equipments
- Fluid mechanical equipment and technologies
- Fuel and lubricating oil technologies and equipments
- Sales systems and installations
- Petrochemicals and advanced materials
- Road and pipe transport
- Pumping / Compressors
- Tools and equipments
- Handling
- Catering
- Engineering
- Mechanics, metallurgy, steel industry, welding
- Unloading and packaging technology
- Management of communication and information systems, e-commerce



QHSE / Quality / Security

- Manufacturers and distributors of safety equipments and accessories
- Resellers of collective and individual protection equipments
- Distribution of electronic devices, measuring and fault detection instruments and laboratory measuring
- Equipments
- Remote distribution of surveillance and access control software
- Security and industrial security service providers
- Industrial safety and labor protection supplies
- Materials and equipments for industrial cleaning and anti-corrosion technology
- University organization and institutions
- Insurances
- Advice, prevention, audit and training

Production and Operations

- Well stimulation and workovers
- Well operations
- Production Monitoring and control
- Innovation Production Technology





Exploration

- Basin Modeling
- Sequence Stratigraphy
- Reservoir and Source Rock Geochemistry
- Remote sensing and Integrated Technology
- Seismic Processing, Interpreted and Modeling Techniques

ICT for Oil and Gas

- Exploration of the communications imperatives and the delivering of Networking Solutions
- Integrating ICT Applications with Business and Service Objectives
- Digital collaboration throughout the lifecycle, Linking the different Roles in Design and Operation.
- Implementing ICT to build Integrated Operation

Human Resources

- Safety Work Wear and Clothes
- Training and Courses
- Human Development

ENVIRONNEMENT

- Waste management service providers

PETRO - DIGITAL

- DIGITAL OIL AND GAS AREA - PETRO DIGITAL



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Package / Special design

Your booth design is a vital aspect of your company presentation. Here's how to leverage your booth to ensure a successful exhibition.

With **PETROAFRICA Tunisia 2024**, we offer a turn key booth as follow

15 SQM BOOTH

A special design booth with
 Wall cladding
 Light sign 0.5m x 0.5m
 Shelf module
 Reception counter with door
 Stool
 Carpet
 Management service
 (Transport + assembly and
 disassembly)
 Catalogue page
 Logo in the badge

*The stand is turnkey, sublimation
 printing on digital fabric or wood
 The participant must provide the
 model of his products or services*

12 000 €

18 SQM BOOTH

A special design booth with
 Wall cladding
 Light sign 0.5m x 0.5m
 Shelf module
 Reception counter with
 door Stool
 Carpet
 Management service
 (Transport + assembly and
 disassembly)
 Catalogue 2 pages
 Logo in the badge
 2 Access to the conference

*The stand is turnkey, sublimation
 printing on digital fabric or wood
 The participant must provide the
 model of his products or services*

15 000 €

24 SQM BOOTH

A special design booth with
 Wall cladding
 Light sign 0.5m x 0.5m
 Shelf module
 Stool
 Carpet
 Management service
 (Transport + assembly and
 disassembly)
 Catalogue double pages in
 the middle
 Logo in the badge
 2 Access to the conference
 2 selected B2B meetings
 VIP access to the official
 ceremony

*The stand is turnkey, sublimation
 printing on digital fabric or wood
 The participant must provide the
 model of his products or services*

20 000 €

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COMPANY INFORMATION

M.O F nb: CR:
 Name:
 Position:
 Company:
 Street:
 P.O.Box: PO Code, City:
 Country: Telephone:
 Mobile: Website:
 Email:

EXHIBITION COORDINATOR

Please enter here the details of the person who will be coordinating your exhibition participation

Name:
 Position:
 Company:
 Telephone: Mobile:
 Email:

DESCRIPTION OF EXHIBITS

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PAYMENT TERMS

50% : on application of either items €
balance due 1 month prior to show opening €

Total €

NOTE: The event payment is made by means of a bank transfer, the exhibitor, client shall bear all bank commission fees irrespective of their value.

REMARK:

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1 - SHELL STAND WITH FITTINGS

250 € /sqm

Minimum Space 12 sqm



- Carpet
- Side walls
- Fascia panel with company name & logo
- Waste Basket
- 2 Light flashes
- Exhibition catalogue entry
- Stand cleaning and security

2 - SPACE ONLY

200 € /sqm

Minimum Space 24 sqm

Bare - Floor space - build your Own Stand

SPECIAL DESIGN PACKAGE. TURN KEY BOOTH

Minimum Space 12 sqm (Requested)

SPACE & STAND FITTING REQUIREMENTS INSIDE AREA

Space	Type	Price	Space Requested	Total Price
Registration fees				200 €
TOTAL PRICE			
Shell Stand with fittings				250 € /sqm
Space only				200 € /sqm

CATALOG ADVERTISING

3000 copies to be distributed free of charge to exhibitors, Speakers and professional visitors

- Colors Page 500 €
- Cardboard double page 3000 €
- Publi-Reportage (3 Pages) 1500 €
- 2nd or 3rd cover page 1300 €
- Signet 1200 €
- 4th cover page 2000 €
- Stream 1500 €

We agree to abide by and be subject of the rules and regulations set overleaf and in the exhibitor's manual, receipt of which we hereby acknowledge and any amendments which may be made by the organizers or relevant authorities. We agree to pay the above total amount as per the agreed mode of payment.

Signed By:

Position:

Date: Signature:

ACCEPTED FOR ON BEHALF OF THE ORGANIZERS

(To be completed by the organizers)

Stand No: **Date:** **Signature:**

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Article 1: Admission

1. The organizer accepts, as exhibitors, all Tunisian and foreign companies deemed to have the status of manufacturers and suppliers of oil, gas, energy and services, importers, exporters, researchers, legal or natural persons, interested in the exposure
2. The goods, products or services presented must enter in the nomenclature of the elements admitted to be exposed and legally marketable in Tunisia. Admissions to the exhibition are personal and non-transferable. It is stipulated that the signature of a request for participation commits a full payment of the related amount.
3. The acceptance of "requests to participate" and the allocation of locations are the exclusive competence of the show's organizing committee, which will proceed in accordance with its organizational requirements
4. Payment of all invoices is due before the opening of the exhibition. If by this deadline the amount of the site fees was not paid, the amount of the invoice will be increased by right and without prior notice of 1% penalty per month of delay, Xtrade for Event has in this regard d' a right of retention on the exhibited articles and the movable elements belonging to the exhibitor.
5. Payment of the amount to be paid must be made in time (before April 30, 2024), in any case after the start date of the exhibition. The exhibitor has the right to occupy the space allocated on the express condition of having paid the payment to the organizer. This right cannot be transferred to third parties

Article 2: Disclaimer

1. Withdrawals, for any reason, must be communicated to Xtrade for Events by registered letter or by telegram, no later than 60 days before the start of the event.
2. The cancellation notified 60 days before the show, will allow the reimbursement of the payment made with the exception of booking fees
3. The withdrawal notified at the latest 30 days before the show will exempt the exhibitor from the payment of fees and compensation, however the sums paid as a deposit remain the property of Xtrade for Events
4. Withdrawal no later than 15 days before the start of the event will allow the exhibitor to pay all of the fees and allowances relating to their participation.

Article 3: General terms of exposure

The assembly of the stands will begin one (1) week before the official opening of the exhibition, the end of the stand assembly must be completed at noon the day before the opening. The height of the stands must not exceed 2.3 meters unless expressly agreed in writing. The buildings and equipment of the kram exhibition center cannot be damaged under any circumstances.

During the exhibition:

o During the exhibition period, the exhibitor is obliged to occupy the space allocated to him until the end of the event. The products exhibited must not be covered during the opening hours of the exhibition.

- Exhibitors or stand staff are prohibited from advertising, in any way, in or around their stands, for a firm other than their own or that which they represent.
- Exhibitors are also prohibited from transferring their stand to third parties, renting it, making it available to a third party or transferring it.
- Any advertising, demonstration or improper solicitation in the aisles near the stands (loudspeakers, etc.) likely to inconvenience the occupants of neighboring stands are strictly prohibited. The exhibitor must stand in the space allocated, and all advertising material must be in this space.

At the close of the exhibition:

- The dismantling of stands and their evacuation must be done within a period not exceeding 48 hours from the end of the exhibition.

- Before the closing of the exhibition, it will not be allowed to start any dismantling operations whatsoever, or even to take away material already exhibited. The removal of the equipment must also be accompanied by the obtaining of an exit voucher which the exhibitor must collect from the trade fair commissioner, on the express condition that full payment has been made. On the contrary, we recognize the company of international fairs of Tunis "ITF" the right to withhold the goods on display until payment is made.
- After one day, ITF will invoice a lump sum of 50DT per day.
- Exhibitors must leave the locations and equipment made available to them in the state in which they found them. Any damage caused by their installation or their goods must to the equipment, either to the building, or finally to the occupied floor, will be evaluated and put at the expense of exhibitors.

Article 4: Formalities

1. Insurance: In addition to the insurance covering the exhibits, the exhibitor is required to take out, at his own expense, all insurance covering the risks that he and his staff incur or cause to run to third parties. The organizer is deemed to be relieved of all responsibility in this regard, in particular in the event of loss, theft or any damage.
2. Guarding: Guarding of stands and their content is only ensured during the closing hours of the show. During opening hours, products and materials are the responsibility of the exhibitor, who undertakes to do so.
3. Customs: It is up to each exhibitor to complete customs formalities for equipment and products from abroad. Xtrade for Events cannot be held responsible for any difficulties that may arise during these formalities.

Article 5: Major or unpredictable forces

In the event that, for major or unpredictable forces, the event cannot take place, requests to participate will be canceled and the sums from the payments already made by the exhibitors and remaining available after deduction of the expenses incurred by Xtrade for Events, will be distributed to them in proportion to said payments without it being expressly possible to exercise recourse; in any capacity whatsoever against Xtrade for Events.

Article 6: Official catalog and other publications

A catalog of the show will be distributed to all exhibitors establishing the list of participating companies, the type of products they present and the position they occupy. Xtrade for Events can in no way be held responsible for identifiable errors and omissions in the catalog advertisements, if the exhibitor does not provide the specific indications, or if these will not be exact.

Article 7: Application of the regulations

Exhibitors by signing their requests to participate accept the provisions of these regulations. Any violation of the provisions of the general regulations may result in the exclusion of the offending exhibitor.

Compensation is then due by the exhibitor as compensation for the moral or material damage suffered by the event. This compensation is at least equal to the amount of the participation which remains acquired by Xtrade for Events without prejudice to the additional damages which could be requested by Xtrade for Events has in this respect a right of retention on the exhibited articles and the elements furniture or decorative items belonging to the exhibitor.

- In case of dispute and litigation, the courts of Tunis have sole jurisdiction.

**Exhibitors formally commit
 To respect the clauses of these general regulations**